



REGIONAL SALES MANAGER

Here's an opportunity for a highly motivated, experienced Sales Manager to join our manufacturing firm!

As a Regional Sales Manager with the world's largest manufacturer of prefabricated roofing systems, you will be able to use your knowledge and expertise to drive the sales performance and success of a team of Sales Reps in the Southeast Region. Your territory will consist of Florida and Puerto Rico and you will report directly to the Vice President of Southern Sales. This position will be located in the Tampa /Orlando, Florida area.

Position Responsibilities:

- Responsible for sales development and growth in the Southeast Region
- Responsible for sales development of Corporate Accounts located in the assigned territory
- Assist Sales Reps and Sales Coordinators in territory management, marketing plans, and strategies
- Regional travel is required

Position Requirements:

- Bachelor's degree in business or related field or equivalent work experience
- 2-4 years of sales management experience is required
- Commercial roofing/construction sales management background is desired
- Strong organization skills /Experience in Microsoft Office
- Outside sales experience is preferred
- Must have outstanding management and communication skills

Compensation & Benefits:

Salary position with Bonus potential; other benefits include a company car/or car allowance; laptop and cell phone are also provided.

We offer a competitive benefit program that includes:

- Medical, dental and vision insurance
- Prescription drug program
- Life and AD&D insurance (life insurance is equal to two times annual base salary)
- Short and long term disability
- 401(k) retirement plan with company contribution
- Paid vacation
- 8 ½ paid holidays
- Profit sharing
- Flexible Spending Accounts

Interested candidates can send their resume utilizing the following link:

https://workforcenow.adp.com/jobs/apply/posting.html?client=jrbllc&jobId=140375&lang=en_US&source=CC2 or visit our career page at www.duro-last.com/employment for more information on this position and other Duro-Last Roofing opportunities.

**JRB Personnel. LLC is an Equal Opportunity Employer,
Minorities/Women/Disabled/Veterans**