



Roof Coating Sales Specialist

ANViL Coatings is looking for a Roof Coating Specialist. This position will be located Florida and will report to the President of Anvil.

Position Responsibilities:

- Responsible for executing roof coating strategy through ANViL branded products and private label customers
- Focus on gaining distribution within National accounts in the roofing distribution channel
- Call on a base of architects and roofing consultants with the goal of having ANViL Coatings spec'd on commercial jobs
- Develop, educate and train roof coating private label customers and contractors
- Must be able to walk roofs and other areas of job sites as needed to assist contractors and buyers
- Responsible for all sales within the roof coating category
- Assist in marketing efforts educating and promoting to the nationwide market
- Be the roof coating expert internally and externally
- Responsible for new account generation and must be an entrepreneurial hunter for top line sales

Position Requirements:

- Bachelor's degree in business or related field required or equivalent work experience
- Background in and knowledge of construction and/or coatings
- Key contacts within the roofing distribution channel extremely beneficial
- Roof Coatings background highly preferred
- Must be organized and self-motivated
- Must be able to travel frequently in the assigned territory as required
- Five years of outside sales experience required
- Must have outstanding written and verbal communication skills

Compensation & Benefits:

We offer a competitive benefit program that includes:

- Salary + Bonus
- Car allowance, cell phone and laptop computer
- Medical, dental and vision insurance
- Prescription drug program
- Life and AD&D insurance (life insurance is equal to two times annual base salary)
- Short and long term disability
- 401(k) retirement plan with company contribution
- Paid vacation
- 8 ½ paid holidays
- Profit sharing
- Flexible Spending Accounts

Interested candidates can send their resume utilizing the following link:

https://workforcenow.adp.com/jobs/apply/posting.html?client=jrbllc&jobId=143859&lang=en_US&source=CC2

or visit our career page at www.duro-last.com/employment for more information on this position and other Duro-Last Roofing opportunities.